

CASE STUDY

Fineman Management Scales White-Glove Service with Vantaca + HOAi

How automation protected reputation, empowered staff, and unlocked 10% portfolio growth in less than 3 months.

95%

Faster AP Processing

90%

Less Time Spent On Budgets

10%

Portfolio Growth in 3 Months

1

Backfill Hire Avoided

THE CHALLENGE

Fineman Management built its reputation on delivering white glove service to some of Philadelphia's most exclusive condominiums. In this reputation-driven market, accuracy and responsiveness are everything — yet the company was bogged down by manual processes.



“With Vantaca and HOAi, we cut AP by 95% and budgeting by 90%. More importantly, it gives us accuracy—and accuracy protects our reputation. That’s what wins us new business.”

Andrew Sytnik | President, Fineman Management



KEY PAIN POINTS

- ❗ **Low-margin contracts** meant inefficiencies directly impacted profitability.
- ❗ **Manual AP** consumed 20 hours per week.
- ❗ **Budget creation** required 30–60 hours across the portfolio.
- ❗ **Staff were stuck** in repetitive tasks instead of the high-touch resident interactions that drive referrals.



“This is a reputation business. Our boards and residents expect accuracy, trust, and follow-through. We couldn’t afford to waste hours on busywork that distracted from serving people.”

Andrew Sytnik | President, Fineman Management

BUSINESS TRANSFORMATION WITH VANTACA + HOAi

- ✅ **Faster Budgets:** Annual prep went from 30–60 hours to 3 hours, with contracts and reserve data pulled automatically.
- ✅ **Empowered People:** Staff now focus on resident billing and client conversations — the high-touch work that builds reputation.
- ✅ **Reputation Protected:** Accuracy in AP and financials safeguards trust, fueling Fineman’s referral-driven growth.
- ✅ **Scalable Growth:** A 10% portfolio increase in 3 months after implementing Vantaca and HOAi was achieved without new hires. Future roles will be client-facing, not clerical.



Smarter AP:

Invoice processing dropped from 20 hours/week to 15 minutes, eliminating errors and avoiding a backfill hire.